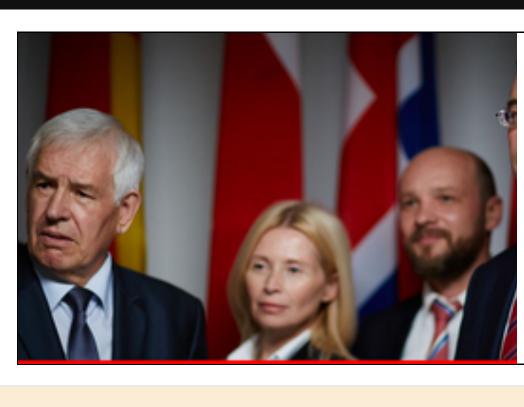
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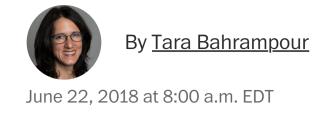
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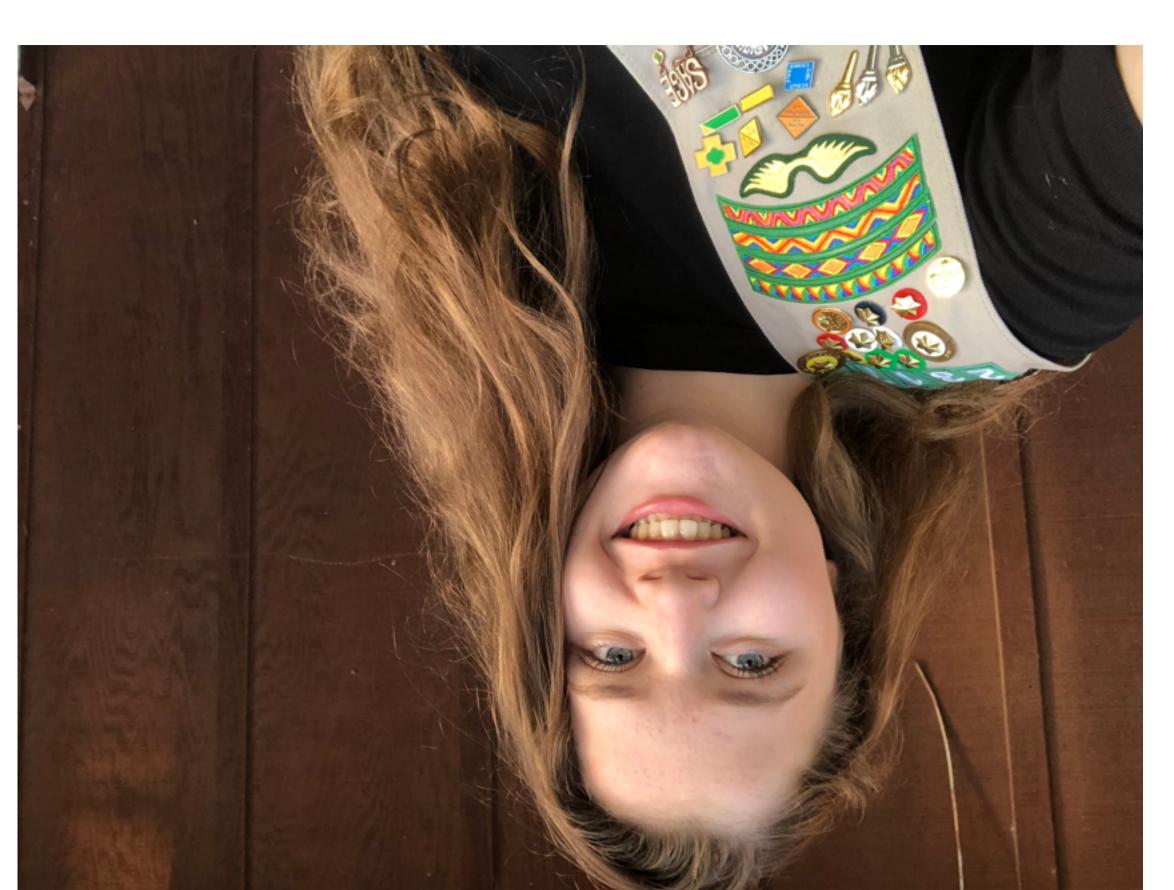
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A Girl Scout wrote to companies with a heartfelt request. As a result, they cut down on millions of plastic straws.





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Girl Scout Shelby O'Neil, 17, helped persuade several companies to reduce their use of disposable plastic straws. (Shelby O'Neil)

Last fall, the CEO of San Francisco-based Dignity Health received an

email out of the blue. It was from a 16-year-old Girl Scout named Shelby O'Neil. With all due respect, she wrote, the company's "Human Kindness"

commercial had a glaring flaw: It depicted the casual use of a disposable plastic straw to blow out a birthday candle. "Did you know that straws are one of the top ocean polluters?" she

wrote. "Scientists are predicting by the year 2050 there will be more

plastic in the ocean than fish if we don't start making drastic changes

with our plastic pollution. I'm urging you to stop using this specific commercial." Shelby, now 17, lives in San Juan Bautista, Calif., a small city 14 miles from the beach. Learning about the dangers of plastic pollution in the ocean spurred her to focus her Girl Scout Gold Award project, the

organization's highest honor, on trying to do something about it. Items such as plastic straws, stirrers and cup lids are too small to be recycled and are made to break down more quickly than other plastics, she said. "That may sound good, but unfortunately they get broken down into small micro plastic that can be consumed by animals like fish, and then we end up eating the fish," she said.

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Shelby started a nonprofit, Jr Ocean Guardians, to help educate lowergrade level children about plastic and recycling, and has hosted beach cleanups with schoolchildren. Then she decided to take her campaign to

the grown-ups.

Scout troop.]

She identified several companies that use plastic straws, stirrers and cup lids, and wrote them letters.

[This city just passed an antismoking law. It's the brainchild of a Girl

chain told her it had no intention of ceasing to use plastic. But to her surprise, the CEO of Dignity got back to her personally. So did the president and CEO of Farmer Brothers coffee and the sustainability manager at Alaska Airlines. After being in touch with Shelby, all three companies decided to reduce or eliminate the use of the items she objected to.

Leciejewski, vice president of corporate responsibility there. "We looked at our operations and we discussed that not only could we reduce our straw usage but we could eliminate our plastic stirrers and lids as well," she said. "We've always had a strong sustainability program and we had been doing other things, but this particular one hadn't risen to the surface yet."

Dignity halved its use of plastic straws, stirrers and cup lids from 8 million to 4 million per year. They are no longer available in its cafeterias but are still available for patients.

single person, one lone voice."

working toward.

wooden ones.

"The fact that a 16-year-old girl had taken the action to write the CEO"

was a powerful incentive, Leciejewski said. "Maybe it was that it was a

"Between an upswing of people we work with and a groundswell of interest, there were a lot of influencers, and Shelby was certainly one of them," Drumheller said, adding that the company's CEO has a soft spot

for the Boy Scouts and Girl Scouts of America. "She wrote a really

compelling and persuasive letter. ... She was really articulate in her

Jacqueline Drumheller, sustainability manager for Alaska Airlines, said

Shelby's request echoed waste-reduction goals the company was already

writing and she laid out all the facts. ... And she was persistent. A lot of people are passionate but they don't follow up with it and try again and try to meet with you."

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[Is the red stiletto emoji sexist? Here's the backstory of the new women's shoe icon.] Shelby said she also traveled to Seattle to meet with representatives from Starbucks and Costco to discuss their use of disposable plastic but

has yet to hear back from them on making changes. These companies

did not immediately answer queries about her campaign. She is also

As of next month Alaska Airlines, which used 22 million plastic stir

straws and citrus picks each year, now plans to use stir straws made

Brothers wrote to Shelby saying it would replace plastic stirrers with

from white birch and citrus picks made of bamboo. And Farmer

trying to persuade California lawmakers to adopt a "No-Straw November" resolution. Why does Shelby think the companies listened to her?

She laughed. "I guess confidence?" she said. "I was never really scared of reaching out to companies, because someone needed to do it." And, she said, she's not the shy type. "If no one else is doing it, then I'll do it."

Not all the letters she wrote got traction. A California-based burger Shelby's letter to Dignity, which has 39 hospitals in California, Arizona and Nevada, spurred corporate meetings on the issue, said Mary Ellen

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